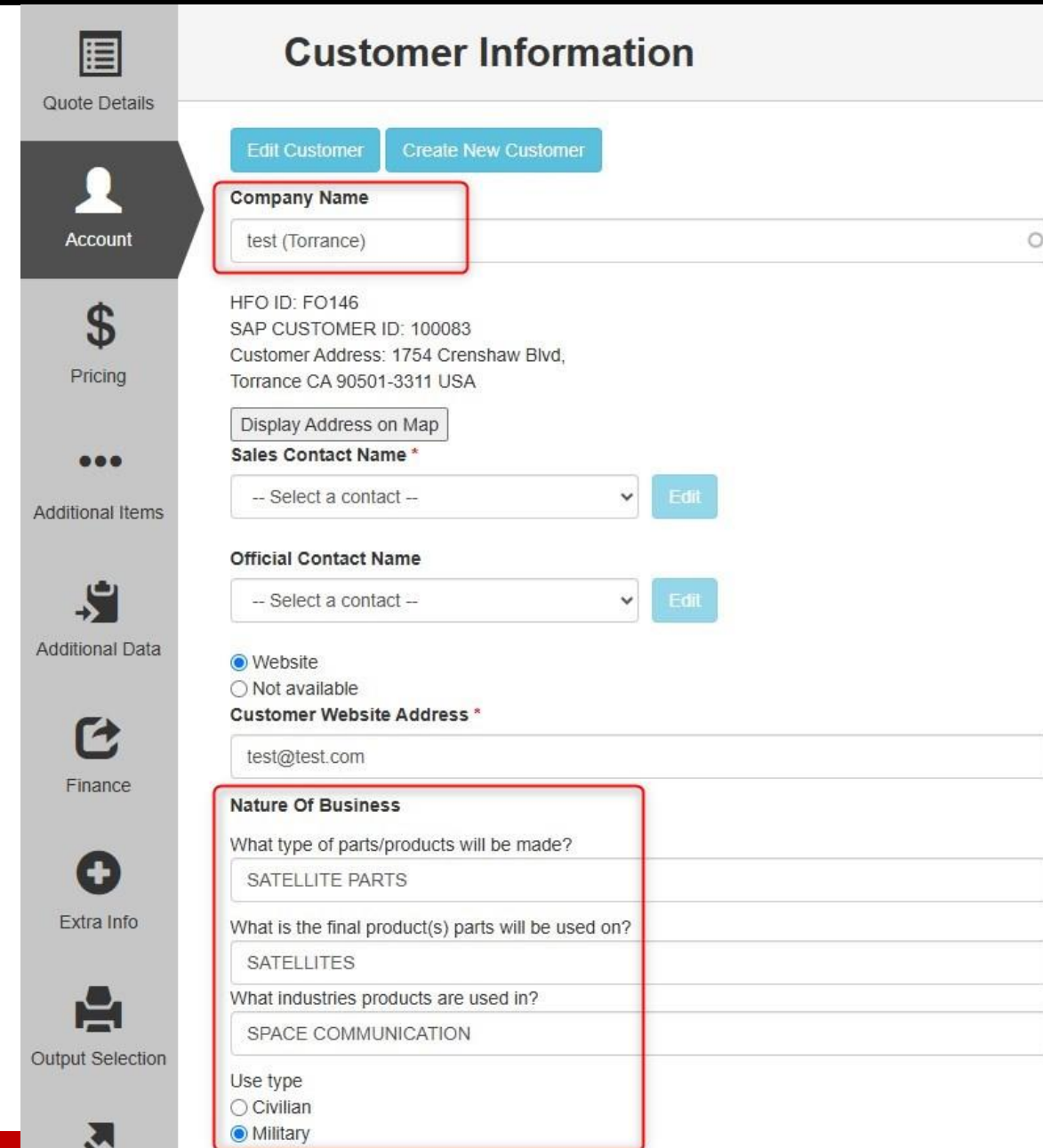


Pre-Populated Nature of Business Fields

May 2025

- In an effort to continue enhancements in HST, Haas has implemented a new feature to pre-populate the Nature of Business fields on MO Quotes
- This new feature pulls data from the most recent equipment record for the customer and pre-populates it on the Nature of Business fields on MO Quotes
- The purpose of this change is to reduce the time HFOs spend filling out MO Quotes and to ensure these fields contain accurate customer data

- When a Company Name is entered on the Account tab of a quote in HST, the four Nature of Business fields will be pre-populated with data from the customer's most recent equipment record
- After these fields are populated, they can still be edited by HFOs as needed
- Once Nature of Business fields are confirmed accurate or edited as needed, proceed with the quote as normal



Quote Details

Account

Pricing

Additional Items

Additional Data

Finance

Extra Info

Output Selection

Customer Information

Edit Customer Create New Customer

Company Name

test (Torrance)

HFO ID: FO146
SAP CUSTOMER ID: 100083
Customer Address: 1754 Crenshaw Blvd,
Torrance CA 90501-3311 USA

Display Address on Map

Sales Contact Name *

-- Select a contact -- Edit

Official Contact Name

-- Select a contact -- Edit

Website
 Not available

Customer Website Address *

test@test.com

Nature Of Business

What type of parts/products will be made?

SATELLITE PARTS

What is the final product(s) parts will be used on?

SATELLITES

What industries products are used in?

SPACE COMMUNICATION

Use type

Civilian
 Military