

Value Option Packages Quoting and Ordering

May 2025

VOPs - Summary

- Value Option Packages (VOPs) are a collection of options offered with a discount
- Multiple VOPs are available for each machine and each package builds upon the prior package. Package B contains items in package A plus additional items. Package C contains items in package A and B plus additional items
- The table to the right shows what is included in VF-1-5 VOPs A-C as an example

VF-1 TO VF-5 VF-2SS TO VF-5SS		BASIC A	PRODUCTIVITY B	4TH AXIS C
A	Chip Auger	✓	✓	✓
	High-Intensity Lighting	✓	✓	✓
	Programmable Coolant Nozzle	✓	✓	✓
	Through-Spindle Coolant Ready	✓	✓	✓
B	High-Speed Machining		✓	✓
	Wireless Intuitive Probing System		✓	✓
	Visual Programming System		✓	✓
	User-Definable Macros		✓	✓
	Spindle Orientation		✓	✓
C	Coordinate Rotation & Scaling		✓	✓
	4th-Axis Drive and Wiring			✓
	Auto Door			✓
	Coolant Maintenance Package			✓
	Coolant Refill System			✓
	Mist Condenser			✓
	Oil Skimmer			✓
	Coolant Sanitizer			✓
	WiFi Camera			✓
30+1 Side-Mount Tool Changer*			✓	

- VOPs are listed on the HST under a new Value Option Packages category, the first section of options after the listed standard features
- The description for each package states what options are included
- Selecting a VOP on a machine will include all options within the package at the discounted package price
 - Including the options within the VOP behaves just like selecting WIPS and having COORD, MACRO, SO, and VPS included at no charge
- For the best impact to customers, we recommend the process on the next slide for quoting

VF-2

Price List Specs Image ATP

BASE	\$ 66,995	OPTIONS	\$ 0	TOTAL	\$ 66,995
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Value Option Packages

VOP-A-VF-SM-MD \$ 7,995
 VOP-A for small and medium VF models (non SS); includes chip auger, high-intensity lighting, programmable coolant nozzle, and TSC ready.

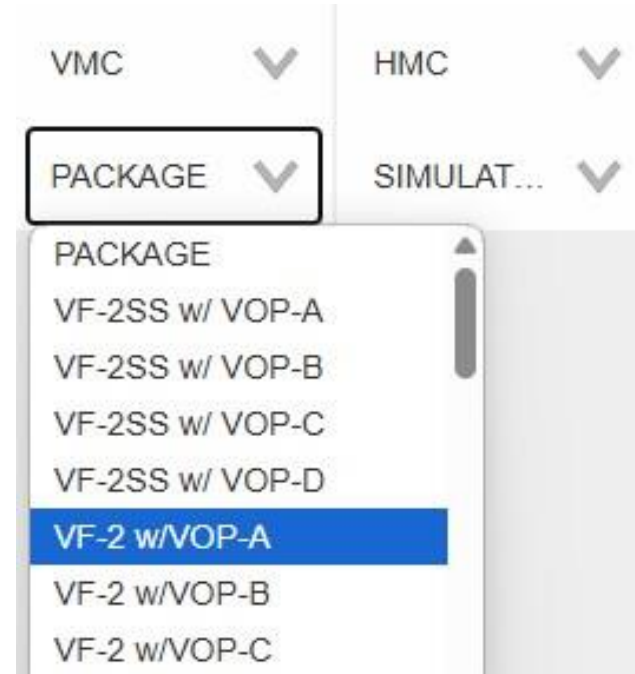
VOP-B-VF-SM-MD \$ 15,995
 VOP-B for small and medium VF models (non SS); includes chip auger, high-intensity lighting, programmable coolant nozzle, TSC ready, high-speed machining, and wireless probing.

VOP-C-VF-SM-MD \$ 32,995
 VOP-C for small and medium VF models (non SS); includes chip auger, high-intensity lighting, programmable coolant nozzle, TSC ready, high-speed machining, wireless probing, 4th-axis drive, auto door, coolant maintenance package, coolant sanitizer, WiFi camera, and 30+1 side-mount tool changer.

VOP-D-VF-SM-MD \$ 40,995
 VOP-D for small and medium VF models (non SS); includes chip auger, high-intensity lighting, programmable coolant nozzle, high-speed machining, wireless probing, 4th-axis drive, auto door, coolant maintenance package, coolant sanitizer, WiFi camera, 30+1 side-mount, auxiliary coolant filter, automatic air gun, minimum quantity lubrication, through-tool air blast, and through-spindle coolant.

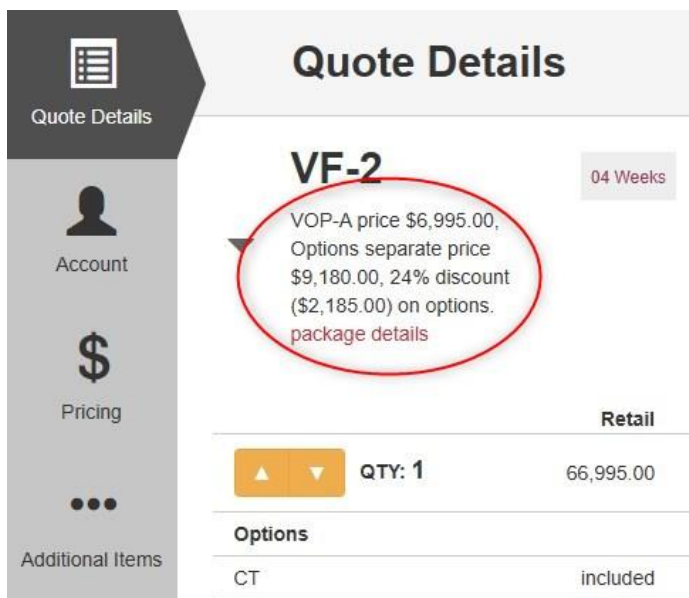
VOP-E-VF-SM-MD \$ 49,995
 VOP-E for small and medium VF models (non SS); includes chip auger, high-intensity lighting, programmable coolant nozzle, high-speed machining, wireless probing, 4th-axis drive, auto door, coolant maintenance package, coolant sanitizer, WiFi camera, 30+1 side-mount, auxiliary coolant filter, automatic air gun, minimum quantity lubrication, through-tool air blast, through-spindle coolant, 5th-axis drive, DWO/TCPC, second home, and XL RJH.

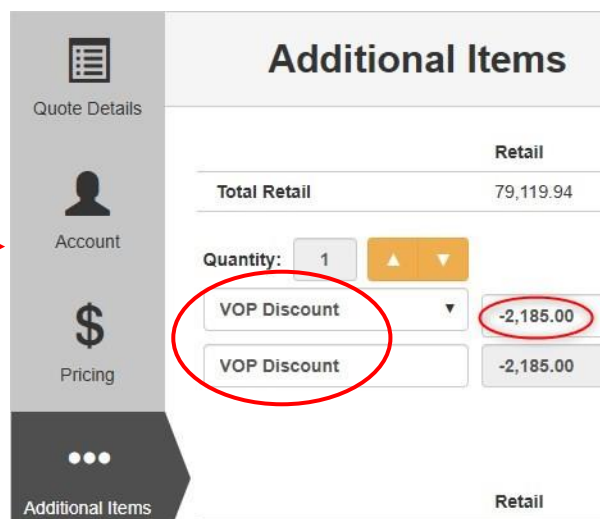
- For the most popular machines, we added pre-configured packages with the options in the VOPs that can be selected from the 'PACKAGE' drop down menu on the 'Pricelist' section of HST
- This is the best way to quote VOPs because it will show the full price of all options within the package so customers see the full value

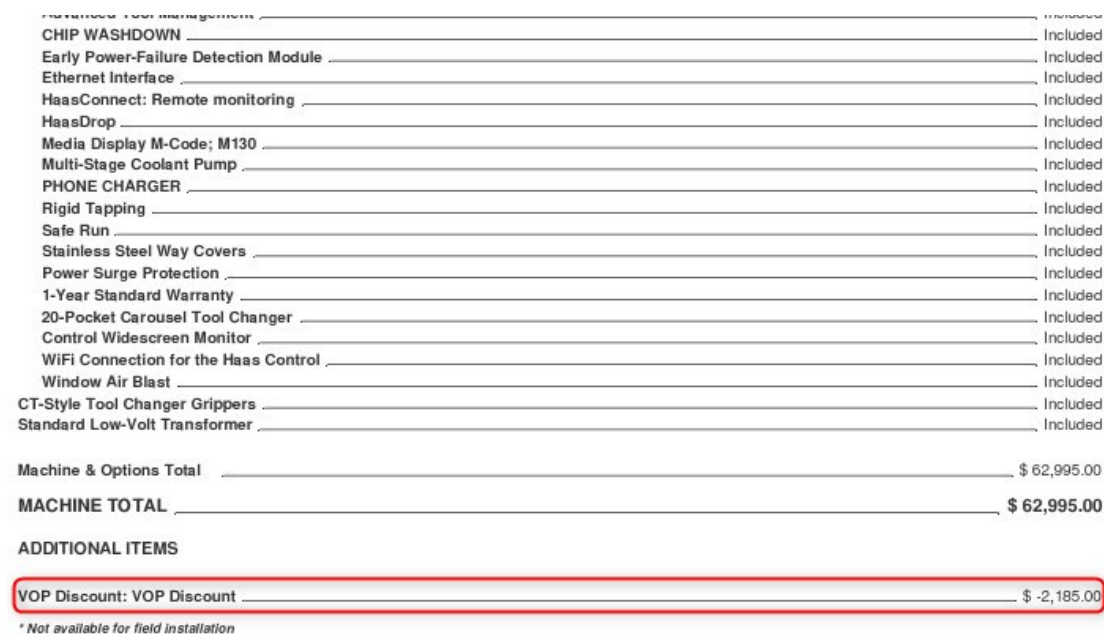


VOPs - Quoting

- Once a VOP is selected, the description will note the discount offered
- On the MO Quote, the HFO user creating the quote can manually add a discount line item to the quote using the 'Additional Items' feature
- To do this, go to the 'Additional Items' tab and enter a name for the discount and a negative dollar value to reflect the discount as shown below
- This will add a line to the quote PDF that shows the VOP discount







VOPs - Ordering

- When ready to place an order with a VOP, select the machine from the 'Pricelist' section of HST and pick the required VOP
- When the VOP is selected, a popup message will appear confirming all options within the package have been added to the order
- Add any other options and proceed to the MO Quote page

VF-2

Price List Specs Image ATP

BASE	\$ 66,995	OPTIONS	\$ 7,995	TOTAL
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Value Option Packages

VOP-A-VF-SM-MD
VOP-A for small and medium VF models (non SS); includes chip auger, high-intensity lighting, programmable coolant nozzle, and TSC ready.

VOP-B-VF-SM-MD
VOP-B for small and medium VF models (non SS); includes chip auger, high-intensity lighting, programmable coolant nozzle, TSC ready, high-speed machining, and wireless probing.



Value Option Packages

VOP-A-VF-SM-MD
VOP-A for small and medium VF models (non SS); includes chip auger, high-intensity lighting, programmable coolant nozzle, and TSC ready.

VOP-B-VF-SM-MD
VOP-B for small and medium VF models (non SS); includes chip auger, high-intensity lighting, programmable coolant nozzle, TSC ready, high-speed machining, and wireless probing.

VOP-C-VF-SM-MD
VOP-C for small and medium VF models (non SS); includes chip auger, high-intensity lighting, programmable coolant nozzle, TSC ready, high-speed machining, wireless probing, coolant sanitizer, WiFi camera, and 30+1 side-mount, auxiliary blast, and through-spindle coolant.

VOP-D-VF-SM-MD
VOP-D for small and medium VF models (non SS); includes chip auger, high-intensity lighting, programmable coolant nozzle, TSC ready, high-speed machining, wireless probing, coolant sanitizer, WiFi camera, 30+1 side-mount, auxiliary blast, and through-spindle coolant.

VOP-A-VF-SM-MD SELECTED ON VF-2

- AUGER is included free with VOP-A-VF-SM-MD(2078)
- CHIP STRAINER is included free with AUGER(2038)
- HIL-24V is included free with VOP-A-VF-SM-MD(2078)
- P-COOL is included free with VOP-A-VF-SM-MD(2078)
- TSC-READY is included free with VOP-A-VF-SM-MD(2078)

Ok

- On the MO Quote page, the VOP will show as a line item with a price and all options within the VOP will show as included (example to the right)
- If there is an active PC code that applies to VOPs, that can be applied on the Pricing tab as shown below
- From here, proceed with the order as normal

Quote Details

Account

Pricing

Pricing

Select PC Code

PC-1352: VOP PC Code

	Retail	Dealer
Total Retail	74,990.00	62,066.62
PC-1352 VOP PC Code	-1,000.01	-850.00
Updated Retail after Discount(s)	73,989.99	61,216.62

Additional Items

Additional Data

Finance

Extra Info

Output Selection

Fulfillment

Options

VOP-A-VF-SM-MD	7,995.00
CT	included
1GB	included
55GAL	included
8.1K-40T-IN	included
ADVANCED TOOL MGMT	included
CHIP WASHDOWN	included
EPFDM	included
ETHERNET	included
HAAS CONNECT	included
HAASDROP	included
MEDIA DISPLAY	included
MULTI-STAGE CLT PUMP	included
RTAP-3	included
SAFE RUN	included
STAINLESS WAY COVERS	included
SURGE PROTECTION	included
SW-1-YEAR	included
TC-20	included
WIDESCREEN MONITOR	included
WIFI	included
WINDOW BLAST FEATURE	included
TSC-READY	included
AUGER	included
HIL-24V	included
P-COOL	included
LOW-VOLT	included
CHIP STRAINER	included

VOPs - Ordering

- Once added to an order, VOPs show on order confirmations and invoices as a single line item (example below)
- Options included within the package will not show on order confirmations or invoices

Item	Material	Quantity	Price	Price Unit	Amount
100	VF-2SS Super-Speed VMC 30" x 16" x 20" 3541.725 VMC, Y > 15# < 20#	1.00 EA	62,695.87 USD	1 EA	62,695.87
	Partial invoices	100.00 % at Close	A Mill 4 or Less		
101	CT CT OPTION	1.00 EA	USD	1 EA	
	Partial invoices	100.00 % at Close			
102	LOW-VOLT Low Voltage Transformer	1.00 EA	USD	1 EA	
	Partial invoices	100.00 % at Close			
103	VOP-C-1 Value Option Package C-1	1.00 EA	14,996.25 USD	1 EA	14,996.25
	Partial invoices	100.00 % at Close			

- On haascnc.com, customers can add VOPs to their Build-&-Price
- Just like on HST, selecting the VOP will add all options within the package to the quote

VF-2 Build-&-Price

Base Price **US\$66,995** Payments as low as **US\$1,097/mo** 60 months ▾

Current Configuration

Value Option Packages >

Spindles

Tool Changers

4th- | 5th-Axis






Probing

Chip & Coolant Management

The Haas Control

Product Options

VALUE OPTION PACKAGES

 VOP A – BASIC PACKAGE DETAILS >	US\$114/mo SALE - US\$6,995 US\$7,995	 VOP B – PRODUCTIVITY PACKAGE DETAILS >	US\$213/mo SALE - US\$12,995 US\$15,995
 VOP C – 4TH-AXIS PACKAGE DETAILS >	US\$409/mo SALE - US\$24,995 US\$32,995	 VOP D – THROUGH-SPINDLE COOLANT PACKAGE DETAILS >	US\$524/mo SALE - US\$31,995 US\$40,995
 VOP E – 5TH-AXIS PACKAGE DETAILS >	US\$655/mo SALE - US\$39,995 US\$49,995		

- Once a VOP is selected, a popup will appear confirming all options within the package have been added to the order

Additional Options Added

VOP A – Basic Package includes other options:

Programmable Coolant Nozzle, Chip Auger, Chip Tray Filter Kit, Through-Spindle Coolant Ready, and High-Intensity Lighting, 24V

We've added these options to your machine at no additional cost.

- Customers can also click on the 'DETAILS' button for the VOP which will highlight the options included in that package

VF-2 Build-&-Price

Current Configuration

Value Option Packages >

Spindles

Tool Changers



VOP A – BASIC PACKAGE
[DETAILS >](#)

A N C

VF-2 Build-&-Price
Base Price **US\$66,995** Payments as low as **US\$1,097/mo** 60 months

Current Configuration

Value Option Packages

Spindles

Tool Changers

4th- | 5th-Axis

Probing

Chip & Coolant Management

The Haas Control

Product Options

Tooling & Fixturing

Shipping

Warranty

Automation

Rotaries & Indexers

Haas Tooling

	BASIC A	PRODUCTIVITY B	4TH AXIS C	TSC/SMIC D	5TH AXIS E
VF-1 TO VF-5 VF-2SS TO VF-5SS					
A	Chip Auger ✓ High-Intensity Lighting ✓ PCDDL ✓ TSC-Ready ✓	✓	✓	✓	✓
B	High-Speed Machining WIPS Probing	✓	✓	✓	✓
C	4th-Axis Drive and Wiring Auto Door Coolant Maintenance Package Coolant Refill System Mist Collector Oil Separator Coolant Sanitizer WiFi Camera 30+1 Side Mount Tool Changer	✓	✓	✓	✓
D	MQL AAG TAB, TSC, ACF 5th-Axis Drive			✓	✓
E	DMU/TCPC, Home, Remote Jig			✓	✓

VOP A – Basic Package

VOP-A for small and medium VF models (non SS); includes chip auger, high-intensity lighting, programmable coolant nozzle, and TSC ready. US\$7,995

- Once a customer completes their quote, the PDF will show the selected VOP and all options included within that package (example to the right)

SELECTED OPTIONS

VALUE OPTION PACKAGES

VOP A – BASIC PACKAGE

VOP-A for small and medium VF models (non SS); includes chip auger, high-intensity lighting, programmable coolant nozzle, and TSC ready. \$7,995

TOOLING TAPER (BT/CT)

CT-STYLE TOOL CHANGER GRIPPERS

CT option INCLUDED

THROUGH-SPINDLE COOLANT

THROUGH-SPINDLE COOLANT READY

Through-Spindle Coolant Ready; preconfigures your machine to accept an optional Haas TSC system.

Note: This option must be ordered with the machine to install TSC in the field. INCLUDED

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CHIP REMOVAL SYSTEM

CHIP AUGER

Chip Auger; automatically removes chips from the machine, while compressing them and wringing out the coolant. INCLUDED

OPTIONS

HIGH-INTENSITY LIGHTING, 24V

High-Intensity Lighting; externally mounted LED lights that turn on/off automatically with the machine doors, or manually via switch. INCLUDED

PROGRAMMABLE COOLANT NOZZLE

Programmable Coolant Nozzle; a multi-position nozzle that automatically directs coolant precisely at the cutting tool. INCLUDED

VOPs – Customer Website

- Quote PDFs customers generate from haascnc.com will include an attachment like the example to the right showing all available VOPs for the machine
- This chart shows the options included in each package and the savings offered by each package




VALUE OPTION PACKAGES

VF-2		BASIC A	PRODUCTIVITY B	4TH AXIS C	TSC D	5TH AXIS E
A	Chip Auger	✓	✓	✓	✓	✓
	High-Intensity Lighting	✓	✓	✓	✓	✓
	Programmable Coolant Nozzle	✓	✓	✓	✓	✓
	Through-Spindle Coolant Ready	✓	✓	✓	✓	✓
B	High-Speed Machining		✓	✓	✓	✓
	Wireless Intuitive Probing System		✓	✓	✓	✓
	Visual Programming System		✓	✓	✓	✓
	User-Definable Macros		✓	✓	✓	✓
	Spindle Orientation		✓	✓	✓	✓
Coordinate Rotation & Scaling		✓	✓	✓	✓	
C	4th-Axis Drive and Wiring			✓	✓	✓
	Auto Door			✓	✓	✓
	Coolant Maintenance Package			✓	✓	✓
	Coolant Refill System			✓	✓	✓
	Mist Condenser			✓	✓	✓
	Oil Skimmer			✓	✓	✓
	Coolant Sanitizer			✓	✓	✓
	WiFi Camera			✓	✓	✓
30+1 Side-Mount Tool Changer			✓	✓	✓	
D	Auxiliary Coolant Filter				✓	✓
	Automatic Air Gun				✓	✓
	Minimum Quantity Lubrication System				✓	✓
	Through-Tool Air Blast				✓	✓
E	Through-Spindle Coolant, 300 psi				✓	✓
	5th-Axis Drive and Wiring					✓
	DWQ/TCPC					✓
	Second Home Position					✓
	XL Remote Jog Handle					✓
MACHINE BASE PRICE:		\$66,995	\$66,995	\$66,995	\$66,995	\$66,995
OPTIONS RETAIL PRICE:		\$9,180	\$19,470	\$40,940	\$55,620	\$76,100
VOP DISCOUNT:		-\$2,185	-\$6,475	-\$15,945	-\$23,625	-\$36,015
OPTIONS WITH VOP DISCOUNT:		\$6,995	\$12,995	\$24,995	\$31,995	\$39,995
VF-2 + VOP:		\$73,990	\$79,990	\$91,990	\$98,990	\$106,990